

# We Are QuadReal

Headquartered in Vancouver, Canada, QuadReal Property Group is a global real estate investment, operating and development company. We manage the real estate and mortgage programs of BCI.

In Canada, we are an established real estate operator and developer. Globally, we invest strategically with long-term partners offering local expertise in dynamic Global Cities such as New York, London and Hong Kong. Today, our \$37.6 billion office, retail, residential and industrial portfolio spans 23 Global Cities across 17 countries—including our home, Vancouver.

We will be measured by our ability to deliver prudent growth and strong real estate investment returns.

Our success is a team effort, supported by a creative, entrepreneurial work environment that attracts and rewards exceptional talent. We focus on peerless service to tenants and residents, working with best-in-class partners, and building trusted relationships based on a foundation of respect and integrity.

Above all, we understand that our properties are more than just bricks and mortar—they are places where people live, work, shop and play. We are proud to create environments that enhance the lives of the people and communities we serve. Now and for generations to come.

## THE CANADIAN PORTFOLIO

QuadReal offers breadth and depth of management experience and engagement to tenants, residents and their visitors. In Canada, the portfolio includes 40 million square feet of commercial real estate and 12,000 residential rental suites. The diversity of the portfolio is represented by Bayview Village and Commerce Court in Toronto, World Exchange Plaza in Ottawa, Fifteen 15 in Calgary, and Park Place and NorthWoods Village in Vancouver.

## REAL ESTATE MANAGEMENT SERVICES IN CANADA

QuadReal is committed to providing our tenants, residents and visitors with a level of engagement like no other, by demonstrating a meticulous attention to detail and being responsive to their needs. One immediate way for tenants to communicate with our team about their day-to-day needs is QuadReal CONNECT—a customer service centre, staffed 24/7 by knowledgeable professionals dedicated to ensuring needs are met as efficiently and promptly as possible.

While QuadReal CONNECT is an easy and accessible tool to interact with on-site and regional real estate management team members, in-person contact is paramount to us. We are hands-on. Therefore, consider QuadReal CONNECT just one of many touchpoints between us.

## CONTACT QUADREAL CONNECT:

1.877.977.2262 | [quadrealconnect.com](http://quadrealconnect.com)

## ASSETS UNDER MANAGEMENT

+C\$37.6B

## ABOUT BCI

With a global portfolio of more than \$153.4 billion, the British Columbia Investment Management Corp. (BCI) is one of the largest asset managers in Canada.



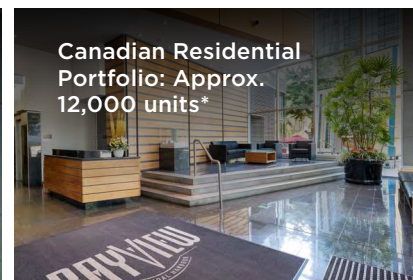
\*As of June 2019

Canadian Office Portfolio:  
18.5M+ SQ. FT.\*

Canadian Retail Portfolio:  
5.3M+ SQ. FT.\*

Canadian Industrial  
Portfolio: 16M+ SQ. FT.\*

Canadian Residential  
Portfolio: Approx.  
12,000 units\*





## PURPOSE

To create living and working environments that enhance the lives of the people and communities we serve.

## VISION

To be a leading global real estate partner, recognized for making meaningful contributions to our communities while delivering strong investment returns and prudent growth. Now and for generations to come.

## THE INTERNATIONAL PORTFOLIO

QuadReal oversees over \$10 billion in real estate assets in global markets and over the next six years, we expect this to grow significantly. While we continue to expand strategically in Canada, we have also identified select Global Cities around the world where we will invest in and develop commercial real estate. Our target markets include the U.S., Asia Pacific and Europe as they are large, diverse and growing. These markets provide significant opportunity to acquire and develop real estate assets that meet the need for steady, reliable, long-term yields.

Building geographic expertise in Global Cities such as New York, London, Hong Kong and Toronto is fundamental to QuadReal's active global acquisition and development strategy. While these core markets are all unique, they share an important trait: they are the world's collective heartbeat, driving economic, cultural, social and technological innovation.

## MORTGAGE INVESTMENTS

QuadReal also manages BCI's mortgage investing program. At \$5.4 billion and growing, the mortgage investment portfolio is targeted to fixed-term, construction or mezzanine borrowers with assets or developments in Canada and the United States. QuadReal also has in-house mortgage servicing experience and capabilities.

## OUR TEAM

From our leadership team, to those working on site, to new team members, the energy and expertise our employees bring to the table is our defining advantage. Built upon a strong foundation, guided by long-term vision, QuadReal's team is formed from diverse and complementary backgrounds in Canadian and international investment, development and real estate management.

The in-house team respects tradition and innovation in equal measure, and is empowered to act boldly and be nimble when finding solutions and achieving results.

## SUSTAINABILITY

We understand what buildings mean to people, and what they contribute to each neighbourhood.

We are committed to the pursuit of excellence in sustainability across the portfolio. We will create places which promote well-being and productivity. We will recognize and monitor the impact of the portfolio we manage.

Being a leader is not only about recognition or scores, it is about sharing insights with peers and supporting partnerships. We will collaborate with our tenants, municipal and business partners and other stakeholders to advance progress in the sector as a whole.

**QUADREAL PROPERTY GROUP** | [quadreal.com](http://quadreal.com)

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For a full list of our corporate and regional offices visit: [quadreal.com/contact](http://quadreal.com/contact)